



## CAPABILITIES STATEMENT - Linguistic Testing

### COMPANY OVERVIEW

Gracor Language Services has provided customized language services at a regional, national and international level for over 20 years. Operating as a small and proven business, Gracor can take on projects both large and small while offering a close and personal touch that can gladly fulfil any need or request.

### CORE COMPETENCIES

**Gracor's linguistic testing program...**

**...is proven and established.** Gracor's program has been performing proficiency exams for over 12 years.

**...quality management.** Gracor is certified ISO 9001:2015.

**...can handle volume.** Gracor has provided over 10,000 linguistic tests per year and at times has processed over 500 tests per week. Can handle surge testing as well as weekly testing.

**...has both common and uncommon languages.** Gracor has tested in over 100 Languages and Dialects.

**...handles all modalities.** Gracor has testing in Interpretation, Listening, Speaking, Reading, Writing, Translation, and Audio Translation Performance.

**...testing scale.** All Gracor's tests are both developed with the Interagency Language Roundtable (ILR) in mind and scored to the ILR.

**...offers CEFR testing.** Gracor has a robust testing program with over 40 languages within the Common European Framework of Reference for Languages (CEFR) network.

### DIFFERENTIATORS

- ISO 9001:2015 Certified
- Certified Women-Owned Small Business (WOSB)
- Minority owned and operated: certified Minority Business Enterprise (MBE), Female Business Enterprise (FBE — Columbus, OH)
- 10+ years of testing Past Performance
- Online or Live Testing Platform

### CLIENTS:

- DEPARTMENT OF DEFENSE
- DEPARTMENT OF JUSTICE
- U.S. GOVERNMENT PRIME & SUB CONTRACTORS
- DC JOB AND FAMILY SERVICES
- FORTUNE 500 COMPANIES

Gracor is large enough to handle all size and type of projects,  
but our exceptional customer service provides the personal concierge touch.

### COMPANY INFO

DUNS: 085377914

CAGE: 6CFG2

NAICS:

A. 541930

B. 561410

C. 541720

D. 541199

SAM: ACTIVE

### PRIMARY CONTACT

Graham Hubbard  
President & CEO  
graham@gracor.us  
Ceiba Enterprises DBA  
Gracor Language Services, Inc.



ISO CERTIFIED  
9001:2015



SBA WOSB  
Woman Owned Small Business